



Statewide IMPACT 2007

EVERY HOUR of Every Day

Florida SBDC Clients

- Generate \$14,726 in **New Sales**
- Secure \$18,036 in **New Capital**
- Obtain \$44,750 in **New Contracts**
- Create/Retain a **New Job**
- Open a **New Business** every 10 hours

Return on Investment

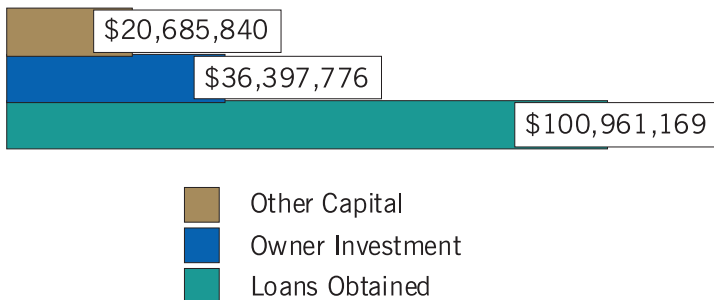
	2007	1980-07
Capital Formation	\$158m	\$995m in 13 yrs
Business Startups	910	5,336 in 11 yrs
Jobs Created/Retained	7,904	279,617
Sales Growth	\$129m	\$1.1b in 11 yrs
Contract Awards	\$392m	\$5.4b

Service Delivery

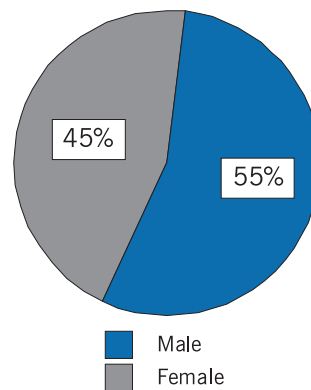
Clients Counseled	14,252	339,134
Counseling Hours	51,672	1,551,024
Training Events	1,740	29,652
Training Event Attendees	27,453	642,482
Requests for Information	269,971	2,202,519

After serving over 20 years in the military, Trent Johnson opened Cyberspace Café in Jacksonville. He said, "I would tell anyone interested in starting their own business to start by going to the SBDC at UNF. Attending the workshops and working with the counselors will help in your success; it's tough not to succeed with the SBDC. I definitely would not have achieved my dream of owning my own business as quickly without Tanya's help and that of the SBDC."

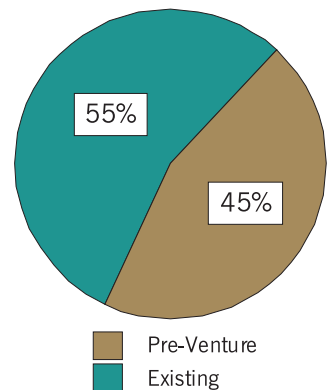
Capital Formation



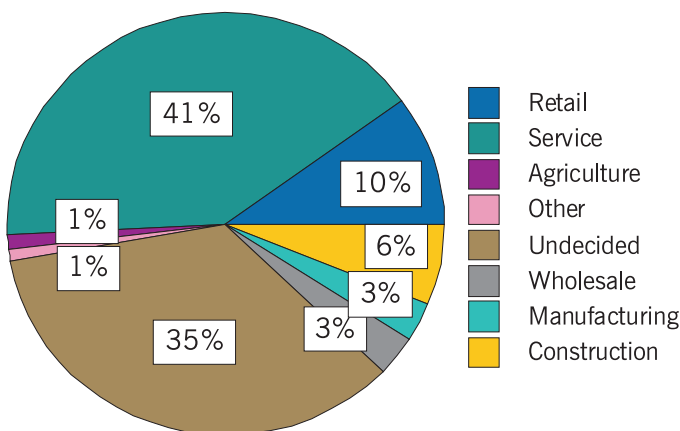
Gender



Business Status



Industry Sectors of Businesses



Client Demographics

